



**مرجان** MARJAN

للإنماء الصناعي INDUSTRIAL DEVELOPMENT



MARJAN

INDUSTRIAL DEVELOPMENT للإتماء الصناعي

## Mission

To deliver total quality and business excellence for constructive growth.

## Vision

To become the main supplier of oil and gas engineering products in the UAE with superior, dedicated customer service.

# About Marjan

Marjan Industrial Development (MID) was founded in 1978 as a member of Al Fahim Group with substantial financial capabilities and professional business strategies.

Abiding by international standards, MID has been recognized as one of the leading local establishments in the UAE for the supply of highly advanced engineering products and technical services related to oil, gas, petrochemical, in addition to, environmental, water and power generation.

Since its inception, MID has built a strong and distinctive reputation as a solutions provider. MID has four divisions under Total Solutions:

- Drilling & Well Services
- Mechanical & Process Equipment
- Electrical & Instrumentations
- Safety & Pipeline Inspections

It offers quality materials and reliable services in association with the world's premier manufacturers for upstream and downstream applications and purposes, such as; Wellhead Control Panels; Well-Completion equipment and tools; turbo machineries and rotating equipment; pressure and flow control equipment; process equipment and pressure vessels; Intelligent Rigging Services; inspections, verification and consultancy; Air-loop Safety Systems, and much more.

As a customer-focused entity of Al Fahim Group, MID has gained the loyalty of a significant base of clientele in the oil and gas sector, public authorities and utility organizations, as well as a number of private corporations across various sectors.

Furthermore, its contractual association with overseas technical service providers and principal manufacturers has strengthened its base locally and regionally among offshore and onshore oil and gas operations.

MID has added significant value especially to the local market through its interest in various business opportunities and potentials. It has played a fundamental role by introducing superior standards of industry expertise and maintaining the highest levels of professional excellence and proficiency.

# Al Fahim Group

## Profile

Al Fahim Group started as a simple shop in Al Ain in 1958 founded by the late Abdul Jalil Al Fahim (mercy upon him). With one business achievement after the other, it rapidly grew into a highly developed conglomerate. Today, the organization effectively parents eleven companies in various industries; automotive, travel and tourism, real estate, hospitality, industrial development, and oil and gas. Al Fahim Group is led by the sons of the late Abdul Jalil Al Fahim who are intrinsically motivated to preserve and enhance the business seeds sown by their father.

As Abu Dhabi moves forward, Al Fahim Group continues to support the country's progress by servicing the needs of the new economy with excellence and quality. Comprising of approximately 1100 employees and offices in Abu Dhabi, Al Ain, Dubai and Sharjah, the organization's mission is to deliver superior services with a passion to exceed all expectations. Inherited from the late founder, the three-generation family business is characterized by the values of Humanity, Honesty, Substance and Foresight.

Besides its stronghold on luxury car sales, the Group is widely known for its strategic investments in a diverse range of activities. It is known as a pioneer of the hotel industry in the UAE opening its first major project, the Holiday Centre – now known as the Crowne Plaza Hotel, on Sheikh Zayed Road, Dubai in 1993.

Parallel to the country's advancement in the hospitality and tourism sector today, Al Fahim Group has joined ventures with the Tourism Development Investment Company in Abu Dhabi to develop the Fairmont Bab Al Bahr located between the two bridges. The business has also invested in the Big Bus Company in 2007 to further promote the country's attractions to visiting tourists.



Alongside the family's business successes over the last fifty years, the organization ensures it plays a major role in the community as corporate citizens. The conglomerate has sponsored many occasions pertaining to sports, education and road safety and has partnered with government entities and non-profit organizations, such as Emirates Wildlife Society, to contribute to the community's development. More importantly, the family established a dedicated department, Abdul Jalil Al Fahim & Family Endowment for charitable donations and financial aids.

Al Fahim Group has been recognized in countless award ceremonies for their accomplishments, corporate social responsibility programs and innovative strategies. The organization highly values family ties and linking each member with the business.

# Message from The General Manager of products and services

“As the industrial arm of the Al Fahim Group, one of the largest and most successful family businesses in the region, MID abides by international standards and is recognized for delivering highly advanced engineering products and technical services associated with oil, gas, petrochemical, environmental, as well as water and power generation.

With the strategic support of the UAE government in adopting an open and systematic approach towards imports and exports, MID has successfully brought new industries under its umbrella in the last three decades for further developments and expansions. Since our key strategic focuses are product leadership, customer satisfaction and innovation, we constantly survey the market and investigate clients' needs to find alternative technical and cost-effective solutions.

Within the next few years, we hope to become known as a focal point for clients and principals seeking to acquire systems and technologies for renewable sources of energy, such as wind and solar systems, multiphase metering systems, in addition to plant reliability and asset management systems.

In line with our parent company, Al Fahim Group, MID follows a customer-focused strategy and is always up-to-date with current and emerging technologies and systems. Our overriding business mission is to deliver total quality and business excellence for constructive growth.”



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